



“Settle the Claim!”

My Lion Mindset Value Worksheet



OTHER THAN MONEY, REASONS WHY AM I IN THIS CAREER?:

1.	4.	7.
2.	5.	8.
3.	6.	9.

My Mindset Influencers:

Priority	Item	Value 1-10
1	Leadership Ability	
2	Fearful Meter	
3	Powerful & Poised	
4	Won't Back Down	
5	No Failure Mentality	
6	Total Confidence	
7	Self Motivated	
8	Strategic Meter	
9	Watch – Pay Attention	
10	Listen More than Speak	
11	No Brag Meter (Roar Before &/or After)	
12	Ready for Unexpected Challenges	
13	Vigorously Fight for My Position	
14	Committed to Find Truth and Facts Over Self Profit	
15	Break Through Attitude	
16	Mental Robustness to Push Through Hardship	
17	Stay Focused in the Middle of Chaos	
18	Maintain a Constant State of Control & Composure	
19	Control Emotions (Fear, Uncertainty, Anger, Aggression)	
20	Know Physical & Mental Strengths	
21	Ability to Shrink My Weaknesses & Grow My Strengths.	
22	Positive Energy Act like I want to Be There	
23	Understanding of & Can Implement Settlement Psychology	
24	Understanding of & Can Implement Settlement Methodology	
25	Understanding of & Can Implement Settlement Strategy	
26	Understanding of & Can Implement Settlement Tactics/Anti-Tactics	
TOTAL		
Divide total by number of listed items		WEIGHTED MINDSET VALUE